

**2014** ANNUAL REPORT

Water is life.



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#### Acknowledgement

The Board of Directors of the Sharqiyah Desalination Company SAOG ("SDC") takes this opportunity to wish His Majesty Sultan Qaboos Bin Said long life, good health and prosperity.

The Board wishes to express its **gratitude** to the **Government of Oman** for their continued support and encouragement to the private sector in creating an environment that allows participating effectively in the growth of the economy and dedicating our humble achievements towards the building of a strong Oman.



His Majesty **Sultan Qaboos Bin Said** 



# **VISION**

Improve people's life through the continuous access of potable water in the Sharqiyah region today and for the next generations.

In delivering effective, sustainable solutions that address local needs; SDC demonstrates its uniquely holistic approach in the Sultanate of Oman. Through a mixture of pragmatism, entrepreneurial spirit and innovative capabilities, performance is supported by the leveraging of economies of scale, the strength and flexibility of the company and the resilience of its vision.

## MISSIGN

SDC desalinates and produces potable water securely and cost-effectively for the benefits of the local communities in the Sharqiyah region.

Our mission is expressed through our environmental approach and performance, and the daily commitment, achievements of the women and men who work for Sharqiyah Desalination Company.

# BOARD OF DIRECTORS



Patrice Fonlladosa Chairman





**Chander Kant Khanna** Vice Chairman



**Xavier Joseph**Director



Ali Khamis Mubarik Al Alawi Director



Mustafa Ahmed Salman Director



Padmanabhan Ananthan Director



Jean-Francois Roberge Director



Board of Directors' report & management discussions

#### Dear Shareholders,

The members of the Board of Directors are honoured and privileged to present the Annual Report and Audited Financial Statements of the Sharqiyah Desalination Company SAOG ("SDC") for the year-ended 31st December 2014.

## 100 million m³ produced: a significant milestone reached!

As a result of the continuous effort to maintain excellent plant availability levels over the years, the total cumulated water production since the inception of the Company reached 100 million m³ in the month of October 2014. It is worth noting that from the commencement of operations, no forced outages have been noted to date.

In partnership with Oman Power and Water Procurement SAOC ('OPWP'), the Company was very proud to announce this major milestone production at the desalination plant at a ceremony held in Sur.

As broadcasted through local and international media, the Company and its partners officially reiterated their commitment to ensure continuous delivery of drinking water to the 375,000 inhabitants of the Sharqiyah region through the expansion project.

## The expansion project: another major milestone started

The Company has successfully signed the amended and restated Water Purchase Agreement with OPWP on 10th July 2014 to extend its existing water desalination capacity to a total aggregated capacity of 29 MIGD.

The expansion project is an Independent Water Plant to be developed on a 'BOO' scheme (Build, Own, Operate). The expansion project ground is adjacent to the Company's existing plant in Sur and will benefit from its synergies. The additional water



capacity produced by the expansion project will help in meeting the increasing demand for potable water in the Sharqiyah region.

The financing needs of the expansion have been identified by the Company and will be met through a combination of cash generated by the existing operations, debt and equity.

The management of the Company has decided not to ask for any cash from the shareholders; instead, the equity requirement has been funded through the conversion of part of its retained earnings into equity via issue of bonus shares on the basis of one bonus share for every two shares held. The Company has thus increased its share capital from RO 6,520,144 to RO 9,780,216 shares at a nominal value of 1 RO per share; the share market price amounted to RO 3,400 as at 31st December 2014.

#### **Update on the operations**

The Company has increased its production volumes of water with a total water delivery of 25,801,810 m3 during the year 2014 against 24,130,420 m3 in the previous year i.e. an increase of almost 7%.

The average delivery for the year 2014 represented more than 88% of the overall plant capacity.

This remarkable availability is the result of a strict maintenance programme followed and implemented by the Operation & Maintenance team.



#### Quality Label Awards

Drinking water is a precious element and SDC is

committed to serve the population of The Sultanate of Oman and its Client with the best service and operating standards.

Thanks to our Plant Operation & Maintenance contractor Bahwan Veolia (BV) we are internationally recognized for our management system and certified for:

- □ The Quality Management with ISO 9001,
- → The Health & Safety Management with OHSAS 18001,
- ∠ The Environment Management with ISO 14001

It is a direct evidence of our financial and ethical commitment to provide high quality, safe service and to demonstrate to our customers the effectiveness of our quality and environmental efforts.

We would like to go further by demonstrating our technical edge and our ability to produce precise and accurate tests and calibration data.

Therefore we are committed to the implementation of an ISO/IEC 17025 laboratory management system.

#### **Outlook for 2015**

Besides customer's satisfaction, the Company's attention now is on the upcoming important steps of the plant's expansion which are mainly related to refinancing and commencement of construction.

By the end of the first quarter 2015, the Company intends to finalize negotiations of the Facilities Agreement with a group of banks for the debt required for the expansion.

## Internal Control and Corporate Governance

The Management believes in a strong internal control system, in compliance with SOX guidelines.

The Company has in place high standards of corporate governance which are compliant with the code of corporate governance promulgated by the Capital Market Authority.

#### **Acknowledgement**

The Board of Directors wishes to thank SDC's valued shareholders for their continued support and for their trust and confidence. Finally, the Board of Directors would like to thank all the personnel associated with the operation and maintenance of the Sur plant and the staff of the Company for their dedication and commitment in ensuring that it achieves its goals and objectives.

## **Financial information**

The increase in water production during 2014 has led to an **increase in revenue by almost 3% (RO 273K)** compared to 2013.

On the variable costs side (O&M charges and electricity), there is an increase by 7% (RO 270K) driven by the increase in production of water, which has been partly compensated on the other hand by a reduction in 'other O&M costs' by RO 73K.

Without considering the plant expansion costs the gross profit would have been higher. Consequent to accounting of such costs, the gross profit has slightly decreased by 1% (RO 51K) compared to 2013.

The net profit of 2014 increased by more than 4% as finance charges have decreased by nearly 6%.

The Earnings per Share (EPS) for the year 2014 stood at 251 baizas as compared to 241 baizas in the previous year (restated further to the share capital increase).



## Continuous increase of water supply



As expected, the year 2014 confirmed the significant increase of water demand within the Sharqiyah region, in line with the several connection works and improvement of water access to the population by the Public Authority of Electricity and Water (PAEW).

Therefore and for the past 4 years, the water quantity produced and supplied by SUR Desalination Plant is increasing by an average of 7% per year with up to 15% increase of water demand during summer period between June to September (see Figure 1 below).

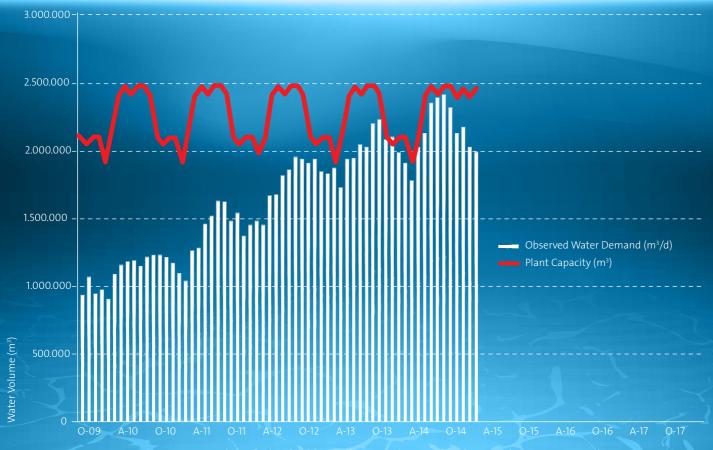


Figure 1: Water Delivery & Plant load factor of SUR Desalination Plant from October 2009 to December 2014

Following such trend of water demand, the plant reached 100% of the plant production capacity in the month of June 2014.

## High standards of commitment on asset management

To comply with the high plant availability requirements imposed by the WPA, the Asset Management Plan has been fully reviewed and completed in 2013 based on the past 5 years of operation experience. The main outcomes of this study are the following:

- → Confirming the asset register list.
- Jupdating the critical study of the plant to identify the plant's critical equipment and focus the maintenance program on these particular assets.
- Jupdating the Maintenance Plan (preventive and corrective maintenance) including maintenance tasks scheduling.
- Jupdating the critical spare part list (update of the asset requirements, minimum and maximum number of critical spares to keep on site).
- Setting-up a long term investment program (renewal and/or overhauling of assets).

# Committed to reliability

In 2014, the plant has been able to meet 100% of the required amount and therefore to supply PAEW with

### NO water outage all year long.

This remarkable availability is the result of a stringent maintenance program followed and implemented by the Operation & Maintenance team.



#### Water Quality at the best level

In line with the availability achievement, the plant delivered potable water complying with the Water Purchase Agreement requirements and the Omani Standards with no single non-conformity for the full year 2014.

In addition, more than 12,000 water parameters have successfully been analyzed in the plant's internal laboratory facilities in 2014 following the national frequency program of potable water monitoring.

#### Optimized RO membranes performances

The Reverse Osmosis membranes are the heart of the Sur Desalination Plant process. These very sensitive and expensive membranes require a strong monitoring and permanent follow-up to ascertain their lifespan and guarantee optimized and continuous fresh water production.

With more than 9000 Reverse Osmosis membrane units installed on site, this asset is by far the most critical one.

In 2014, the close monitoring, process parameters and membranes autopsies showed very positive signs of lifespan extension. Therefore, the starting of the Reverse Osmosis membranes replacement program, initially planned in 2012, has been shifted to early 2016. The Operation and Maintenance company is of course focusing in initiating such a heavy replacement program whenever it requires to guarantee a stable and compliant water production.

Operational Highlights (cont'd) Room

# Control

With more than 2,000 pieces of equipment connected on a Centralized Supervisory Control and Data Acquisition system ('SCADA') hosted in our control room. our operation team is continuously monitoring the performance of the plant 24/7 and all year long.

To ensure the equipment used within the plant functions at optimum capacity, maintenance and Asset Management play a major role in the plant activity. A dedicated Computerized Maintenance Management System ('CMMS') has been implemented to plan, followup, record and guide our maintenance team on their daily assignments.

Remote control tablets connected with the CMMS make sure that all maintenance engineers and technicians have access to the required information as well as to instructions to perform an efficient maintenance task.

Finally, a long-term renewal plan of all assets based on criticality and risk assessment has been implemented to better plan the required investments.



#### **Laboratory**

Every day, more than 100 parameters are analysed in our laboratory following the international standard procedures of analyses. The water is analyzed at each step of the process to secure its compliancy with the operating conditions as well as with the Omani Standard for potable water.



#### **Description of the Company**

#### Background

On 7 January 2006, the Ministry of National Economy issued to potential bidders a request for proposal for the development of desalination facilities at Sur in the Sharqiyah region of the Sultanate of Oman on a build, own and operate (BOO) basis (the Project). The proposal included the purchase of the Existing Plant already at the location (with a capacity of about 2.66 MIGD) and the construction of a new desalination plant, with aggregate capacity of 17.66 MIGD (the New Plant) using reverse osmosis technology for desalination.

The consortium comprising Veolia Eau-Compagnie Generale des Eaux, National Power and Water LLC and Veolia Water AMI (the Original Founders) have been awarded and on 14 January 2007 they incorporated Sharqiyah Desalination Company to implement the Project.

On 17 January 2007, the Ministry of Housing Electricity and Water (MHEW) and the Company entered into a Water Purchase Agreement (WPA) and a Water Connection Agreement (WCA). Pursuant to Royal Decree 92/2007, the functions and assets of the MHEW in relation to the electricity and water related sector and other water related functions (including the right to sign contracts necessary for the management of the water sector) were transferred to the PAEW. The WPA and WCA required the Company to purchase the Existing Plant and construct the New Plant, operate and maintain these facilities, make available the capacity of the facilities and sell its desalinated water output exclusively to the PAEW. The Company also entered into an "Asset Sale Agreement" dated 17 January 2007 with the RAEC to purchase the Existing Plant.

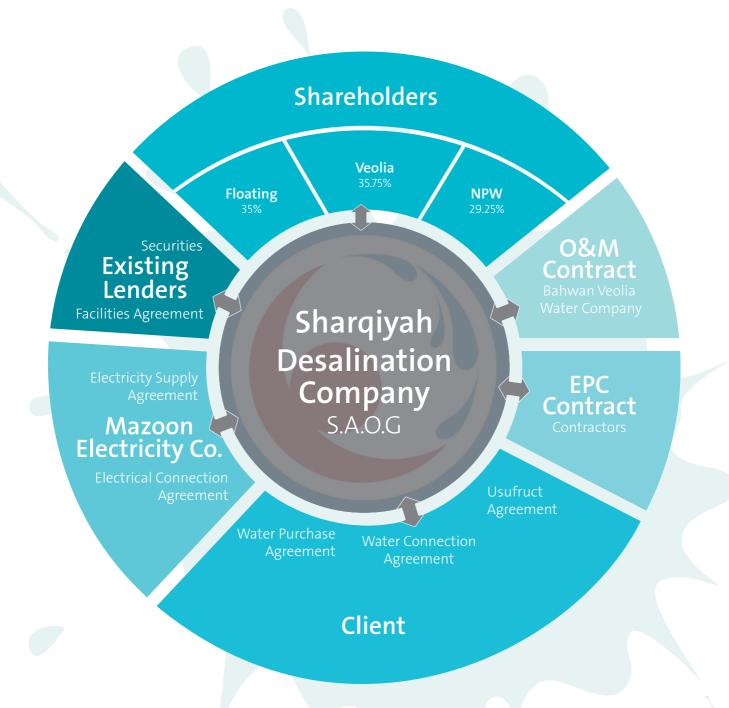
The Project Founder Agreement requires the Founders to float the Shares on the MSM through an IPO offering 35% of the share capital of the Company to the public. Following the IPO the Company will convert from an SAOC to an SAOG.

Key Dates	
7 January 2006	Bid award of the Initial Project to the Original Founder
14 January 2007	Incorporation of SDC
17 January 2007	Execution of the Existing WPA between SDC and MHEW
15 May 2007	Financial Close of the Initial Project
8 October 2009	Commercial Operation Date of the Initial Project
30 June 2013	Listing on Muscat Securities Market (MSM)
10 July 2014	Signature of the amended and restated WPA
25 December 2014	Signature of all the expansion project documents

The listing of SDC on the MSM was an important milestone in the SDC project life.

Pre IPO	
Azaliya S.A.S	55.00%
National Power & Water (NPW)	45.00%
Veolia Eau	1 share

Post IPO	
Veolia Water Middle East (VWME)	35.75%
National Power & Water (NPW)	29.25%
Veolia Eau	1 share
Public	35.00%





#### The Expansion Project at a Glance

#### Background

The Company is pleased to have finalized a successful negotiation by signing an amended and restated Water Purchase Agreement with Oman Power and Water Procurement Company SAOC ('OPWP') and other project agreements for the expansion of its existing water desalination plant capacity from 17.66 MIGD to a total aggregated capacity of 29 MIGD.

### **Main Milestones**

The management is currently working on defining the coming important steps of the plant's expansion which are mainly related to the challenges represented by the construction phase, which is anticipated to be completed by end of Q3 2016, and the financing of the operations. The expansion financing requirements **will be met through three leverages** which are cash generated by the existing **operations**, **debt** and **equity**.

- (i) On the operations side, all measures are taken to maintain excellent availability of the existing plant to preserve cash-flow generation.
- (ii) On the debt side, by the end of the first quarter 2015, the Company intends to finalize the negotiations of the Facilities Agreement with a pool of banks to refinance the existing loan debt amount along with the new debt requested for the expansion.

(iii) As far as equity is concerned, the management of the Company has decided not to require any cash from the shareholders; the equity requirement has been funded through the conversion of its current retained earnings into bonus shares on the basis of one bonus share for every two shares held. Hence the Company has increased its share capital from 6,520,144 to 9,780,216 shares at a nominal value of 1 RO per share, while the share market price amounted to RO 3.400 as at 31st December 2014.

Execution of this Water Expansion Project will create value for all shareholders by generating additional revenue for the expansion and also thanks to the existing plant Water Purchase Agreement term extension from 2029 to 2036.

The expansion project is an Independent Water Project (IWP) to be developed on a build-own-operate basis and will be located adjacent to the existing reverse osmosis project at Sur to benefit from its synergies. The additional water capacity produced by the expansion project will help in meeting the projected demand for potable water to the 375,000 inhabitants of the Sharqiyah region.





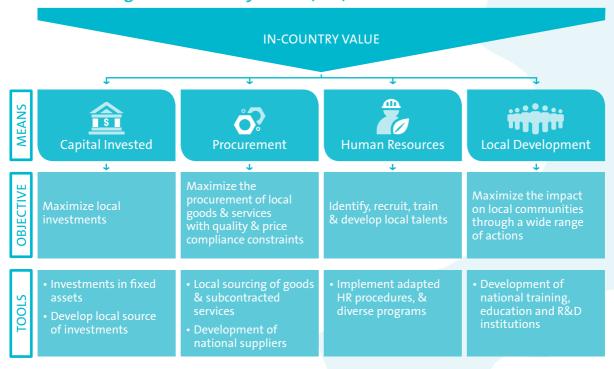
#### In-Country Value (ICV)

#### Legal Framework in Oman

The Company is committed to fully comply with all aspects of the Omani legal regulations.

This includes, but is not limited to the Royal Decrees' articles related to employment omanisation, and to allocate a portion of the awarded contract to Omani content.

### Maximizing the In-Country Value (ICV)



- **1. Capital invested:** The philosophy of the Company in respect to corporate governance is to observe, in letter and spirit, the rules and regulations framed by the CMA.
- The Company has already invested \$ 170 million in the past years, and will invest more than \$ 82 million for the expansion project.
- Partnership with National Power and Water LLC which was holding 45% of the Company's share capital at inception and is holding now 29.25%.
- For the existing plant financing, 37% of the funding is coming from Omani banks (as per the existing facilities agreement).
- 35% of the share capital of the Company was floated in Muscat Securities Market in June 2013 in favor of individual resident in Oman as well as Omani companies.
- → Further to the IPO, 64.25% of the Company's share capital is currently mainly held by Omani resident and companies.

#### In-Country Value (ICV) (cont'd)

**2. Procurement:** The purchase policy exclusively targets the Omani market, provided that the products are available in Oman and comply with the international standards selected by the Company.

Beyond the legal duty, the management of the Company demonstrates a genuine determination to be part of the local economy by adding value through capital investment and a wise procurement policy.

**3.** Human Resources: Maximize the local Human Resources by recruiting, training, and managing the career of local workforce.

The Company takes the following commitments in regards to the recruitment on its existing and future projects:

#### a. RECRUITMENT POLICY

#### Omanisation in the Work Force

The Company overreaches the Omanization objective defined by Oman Laws and Regulations and contractual commitments, and is committed to implement the new Omanization plan as from 2015 and onwards.

Omanization is not only an objective; the Company considers it as a process to be organized, anticipated and planned.

#### b. TRAINING OF OMANI NATIONALS

The Company deploys an ambitious training policy and action in line with its experience in Oman to maintain and develop the competences mobilized across the years.

There are employees among the staff that are regularly trained as trainers to enable onsite training.

Two employees of the staff at least are trained as mentors to enable and support knowledge transfer.

#### **Training Budget**

The Company contributes to national training and knowledge transfer in partnership with local training providers and local vocational training centers.

Many of the Company's initiatives are targetting Omani students: organization of conferences, visits of plants, free-of-charge summer camps in France for Omani students, etc.

#### Training structure

The training delivered is structured as per the following categories: Technical training, QHSE training, Support function training and Personal development training.

#### Schools relations

The Company releases internship opportunities for students for specific needs of its projects and operations. As per 2014, 12 trainees have joined the Company for limited periods from 1 to 6 months.

The Company participates, on an annual basis, in the organization of events in Oman universities schools on topics related to water and environmental issues.

**4.** Local development: Since its creation, the Company has undertaken several actions in order to contribute to local development, as detailed in the CSR section.

Acting in the best interests of the local development and making a positive contribution to the Omani society, is not only an ethical duty for the Company but it is part of its development strategy. The management of the Company sees its involvement in community matters as an investment rather than a cost.



#### Corporate Responsibility and Sustainability

#### Our commitment as local actor

Following the launch of the Corporate Social Responsibility plan in December 2013, Sharqiyah Desalination Company has strengthened its commitment to the Sultanate of Oman as a determined player in the green economy.

In harmony with the vision of His Majesty Sultan Qaboos Bin Said, running a responsible business is the way in which we fulfill the obligations we have to our stakeholders in the Sultanate of Oman; including our employees, customers, communities and government bodies.

Access to basic services and equitable resource distribution remain crucial issues today as the Omani society undergoes profound transformations.

For Sharqiyah Desalination Company, access to water is the very core of our expertise. And, because the area we serve depends on us, we strive for continuous improvement in providing this service. In this context, sustainable development forms an integral part of our day-to-day operations.

## Our commitments can be defined as follows:

- continue to **develop access to** efficient **water services**
- support economic and social development
- develop transparent and constructive relationships with our stakeholders

Our corporate responsibility and sustainability approach is proof of our sustainable integration in Oman, showing our willingness to continuously improve our business performance for local benefits, preserve the environment and support the talent development.

Developing access to resources and reducing our environmental impact, Sharqiyah Desalination Company aims to supply the greatest possible number of people with the water resources needed to ensure their wellbeing.

Today, the plant produces 80,000 m3/day of desalinated drinking water through a reverse osmosis process. It provides 350,000 inhabitants of the Sharqiyah region with clean drinking water. Tomorrow, the additional water capacity of 51,000 m3/day produced by the expansion project will help in meeting the expected rise in potable water demand in the region.

#### Monitoring the environmental impact

The Sur Desalination Plant puts a lot of effort into reducing the environmental impact of the desalination process. Two outstanding aspects are:

- Energy recuperation and re-use due to Energy Recovery Devices (ERD) reduce the impact of the operations on the environment and also on operating expenses.
- Innovative water intake based on beach wells allows a lighter pre-treatment (thanks to natural sand filtration) and allows a better water quality.

#### **Biodiversity survey**

To ensure that the local marine environment is protected to the best extent possible and that any potential impacts of the desalination plant can be quantified correctly, a team is currently conducting a Marine Environmental Impact Assessment on site. Sampling, testing and surveying the area surrounding the brine outfall system; a quantifiable report will be produced to explain the extent of impact on the environment. The team will also produce a marine monitoring plan to ensure we keep a close eye on the condition of the environment and can take any required actions should we find any alteration to the environment as a result of the workings of the plant.



...conducting a Marine Environmental Impact Assessment. Sampling, testing and surveying the area surrounding the brine outfall system; a quantifiable report will be produced to explain the extent of impact on the environment.





#### Contribute to people's wellbeing & their development

Sharqiyah Desalination Company and Bahwan Veolia (the operation and maintenance company) are deeply rooted in the local community through the services they provide and they play a direct role in people's everyday live.

As an example, the Company has done a significant contribution in fundraising for the needs of local mosques in order to improve the prayers comfort and worship conditions.

#### **Community Area**

As a key driver for team bonding, cultural diversity and exchange, our Community Area is composed of sport facilities as well as a gathering hall to host staff and their families after work and at weekends. This area is also a strong communication tool where most of our events are organized with the participation of local associations or ministries.

#### World Water Day: Visit of Children

Sur Desalination Plant is regularly hosting children and schools to raise awareness on water scarcity

and desalination. The World Water Day is of course one of these particular days where young Omanis from local schools are taught about how precious drinking water is.

#### Tree Planting Project

Life is always possible, even in the most extreme ambient conditions. To show this, more than 200 halophyte trees have been planted in 2013 as a symbol of life. The trees are salt-tolerant and have been planted by our employees' children.

#### Dialogue with stakeholders and education

The Company maintains open dialogue with its internal and external stakeholders. This dialogue is a prerequisite for ensuring efficient, transparent and legitimate operations.

Internally, Sharqiyah Desalination Company pays close attention to dialogue between management and employees at all levels. The company implements measures to improve the quality of this dialogue and encourages the creation of discussion forums



Dialogue with non-contractual external stakeholders is based on a clear managerial determination and tools designed to support its deployment and ensure high-quality content.

#### Expert talks with universities

On the occasion of World Environment Day,
Sharqiyah Desalination Company organized Expert
Talk with the German University for Technology
Oman (GUtech) to raise students' awareness on
water conservation and environmental protection
and also raise the profile of water and waste
sectors among young graduates. Among students
from GUtech, attendees also included senior
representatives from public and environmental
authorities. Aligned with Oman's 2020 Vision,
Sharqiyah Desalination Company is dedicated
towards raising awareness on the environment and
biodiversity protection among the youth and wider
local communities.

A similar initiative took place in December 2014 with Sultan Qaboos University. Through these initiatives we wish to develop the next generation of innovators dedicated to water and environment while strengthening our relationship with Omani universities.

#### **Sur Education Center**

Sur Education Center will be built inside the Sharqiyah desalination plant with the aim to educate children to water through live entertainment and lab experiments. It is targeting Omani and expatriate students aged 5 to 12 years old who be personally engaged in role-playing games that with the help of tutors, rouse their interest towards the water production system, desalination process, water cycle and biodiversity. We are currently finalizing the proposal. The sponsoring model will be issued at the end of Q1 2015.



## **World Water Day**

Raise awareness on water scarcity and desalination.

THAN

THAN

HALOPHYTE TREES

HAVE BEEN PLANTED

IN 2013 AS A

SYMBOL OF LIFE.









#### Corporate Governance Report

In accordance with the Capital Market Authority ("CMA") guidelines, we are pleased to present the second Corporate Governance Report ("the Corporate Governance Report") of Sharqiyah Desalination Company SAOG ("the Company") for the year ended 31st December 2014.

#### 1. Company philosophy

The philosophy of the Company in respect to corporate governance is to observe, in letter and spirit, the rules and regulations framed by the CMA.

Indeed corporate governance at the Company envisages its commitments towards the attainment of high levels of transparency, accountability and business priority with the ultimate objective of increasing long-term shareholders value, keeping in mind the needs and interests of all other stakeholders.

The Company follows the stipulations of the "International Financial Reporting Standards" (IFRS) in preparation of accounts and financial statements.

#### 2. Composition of the Board of Directors

Five of the current Board of Directors members were elected by the Shareholders in the meeting (Ordinary General Meeting "OGM") held on 21st July 2013 for a term of 3 years. Two of the Directors (Mr. Ali Khamis Mubarik Al Alawi and Mr. Mustafa Ahmed Salman) were elected in the annual general meeting ("AGM") held on 17th March 2014 to fill the two vacant seats.

The Members of the Board are having professional and practical experience in their respective corporate fields, ensuring proper direction and control of company's activities.

Name	Representative of a Juristic person/ In personal capacity	Executive/ Non-Executive	Independent/ Not independent	Shareholder/ Non-shareholder
Patrice Fonlladosa	Representative of Veolia Water Middle East	Non-Executive	Not independent	Non-shareholder
Xavier Joseph	In personal capacity	Executive	Not independent	Non-shareholder
Chander Kant Khanna	Representative of National Power and Water Co. LLC	Non-Executive	Not independent	Non-shareholder
Padmanabhan Ananthan	In personal capacity	Non-Executive	Independent	Non-shareholder
Jean Francois Roberge	In personal capacity	Non-Executive	Independent	Non-Shareholder
Ali Khamis Mubarik Al Alawi	In personal capacity	Non-Executive	Independent	Non-shareholder
Mustafa Ahmed Salman	In personal capacity	Non-Executive	Independent	Non-Shareholder

#### Corporate Governance Report (cont'd)

Directorship / membership in other public Companies (SAOG) in Oman held during the year:

Name	Position held	Name of the company
Patrice Fonlladosa	None	-
Xavier Joseph	None	-
Chander Kant Khanna	None	-
Padmanabhan Ananthan	Director	Al Batinah Power Company SAOG
Jean Francois Roberge	None	-
Ali Khamis Mubarik Al Alawi	None	-
Mustafa Ahmed Salman	Director Audit committee member	Oman United Insurance Company SAOG Majan Glass Company SAOG

#### 3. Functions of the Board

The Company in general complies with the functions of the Board as per the CMA Code of Corporate Governance. With respect to the selection of the managing Directors and other key executives a selection process is applied within the Company.

In order to facilitate proper governance, the following information, among others, is provided to the Board:

- a) Review of operating plans, budget and budget updates.
- b) Quarterly/annual results of the company and its business segments.

- c) Directors' fees, remuneration to C.E.O. and key executives.
- d) Minutes of audit and Executive committees.
- e) Senior management changes.
- f) Policies/Procedures as are deemed important to be placed before the board.
- g) Related party transactions. Prior to the same being brought before the general meeting of the company.
- h) Assessing major risks facing the company and reviewing options to mitigate them.



Directors' attendance record and directorship held during the financial year 2014:

			17-03-2014 AGM	29-01-2014	27-02-2014	28-04-2014	22-07-2014	29-10-2014
Name of Directors	Position	Sitting fee (OMR)	Attendance	Attendance	Attendance	Attendance	Attendance	Attendance
Patrice Fonlladosa	Chairman	3,000	Proxy	Present	Proxy	Proxy	Proxy	Present
Chander Kant Khanna	Vice Chairman	3,000	Present	Present	Present	Present	Present + Proxy	Present
Xavier Jospeh	Member	3,000	Present + Proxy	Present	Present + Proxy	Present + Proxy	Present + Proxy	Present
Jean Francois Roberge	Member	1,500	Absent	Present	Absent	Present	Absent	Present
Padmanabhan Ananthan	Member	2,000	Absent	Present	Present	Present	Proxy	Present
Ali Khamis Mubarik Al Alawi	Member	1,500	N/A	N/A	N/A	Present	Present	Present
Mustafa Ahmed Salman	Member	1,500	N/A	N/A	N/A	Present	Present	Present
	TOTAL	15,500						

#### 4. Process of nomination of the Directors

In nomination of candidates, the Company looks for professionalism, integrity and leadership skills. Proven track record, industry knowledge and strategic vision are the key characteristics. The Company follows the provisions of the Commercial Companies Law in respect of nomination of the members of the Board of Directors.

The five directors above mentioned have been elected by the Shareholders during the Annual General Meeting (AGM) dated 21st July 2013. As two seats remained vacant, the Shareholders elected two additional Board members in the AGM held on 17th March 2014.

#### 5. Remuneration of the Directors

The meeting attendance fees were paid as per the remuneration fixed by the Board of Directors and approved by the Shareholders. The aggregate directors sitting fees for the year was **OMR 15,500** (2013: OMR 10,000).

#### 6. Audit Committee

The Audit Committee (AC) is a sub-committee of the Board of Directors, comprising of the following Non-Executive Directors:

i. Jean Francois Roberge AC Chairmanii. Padmanabhan Ananthan AC Memberiii. Xavier Joseph AC Member

All the members are experienced and have fundamental knowledge of accounts and finance.

The terms of reference of the Audit Committee are in accordance with the guidelines given by CMA. The major areas covered by the Audit Committee are:

- Consideration and recommendations for appointment of Internal and Statutory Auditors,
- (ii) Reviewing of audit plans and audit reports;
- (iii) Overseeing internal audit functions to comply with all the requirements of internal audit as per Code of Corporate Governance and ensuring of adequacy of internal control systems and financial statements,
- (iv) Checking financial frauds,
- (v) Reviewing annual and quarterly statements and qualifications, if any, before issue,
- (vi) Reviewing of non-compliance of IAS and disclosure requirements prescribed by CMA,
- (vii) Reviewing risk management policies and related party transactions and
- (viii) Serving as a channel between internal and external auditors and the Board.

#### Corporate Governance Report (cont'd)

The Audit committee held the following meetings during the period from 1st January 2014 to 31st December 2014:

			27-01-2014	29-01-2014	28-04-2014
Name of Directors	Position	Sitting fee (OMR)	Attendance	Attendance	Attendance
Jean Francois Roberge	Member	1,200	Present	Present	Present
Xavier Jospeh	Member	1,200	Present	Present	Present
Padmanabhan Ananthan	Member	1,200	Present	Present	Present
	TOTAL	3,600			

The Audit Committee received remuneration for their services for the period from 1st January 2014 to 31st December 2014, an amount of OMR 3,600 (2013: nil).

The AC meetings mainly focused on reviewing financial policies followed by the Company to affirm conformity with IFRS, in addition to providing the Board of Directors with a clear picture of the Company's financial position and risk management.

#### Responsibilities of the Audit Committee

The responsibilities and duties of the Audit Committee of the Company consist in reviewing:

- a) The financial reports, including annual and quarterly financial statements, management letters, auditors' report, recommendations and conclusions, as well as reviewing the annual budget prepared by the management before submission to the Board of Directors;
- b) The financial reporting process and improvements;
- c) The ethical, regulatory and legal compliance

#### 7. Brief Profile of the Directors

#### Patrice Fonlladosa

After several international assignments for Bouygues and Matra for ten years in the eighties, Patrice Fonlladosa has developed his experience and expertise within the Veolia group since 1994; first in the Executive Committee of the Transportation Division, leading the international development along with Antoine Frérot; and from 2003 to 2010, at Veolia Water, as Senior Executive Vice President and member of the Executive Committee.

Among his recent missions:

- → For four years, CEO of Veolia Water North America, including sell out of US FILTERS activities to SIEMENS and re-engineering of VWNA on the American Continent.
- → President and CEO of Veolia Water AMI (Africa, Middle East and India subcontinent), including the water, sanitation and electricity concession contracts in Gabon, Niger and Morocco as well as in India and in many countries in the Middle East (Saudi Arabia, UAE, Oman, etc.).

He led the successful opening of VW AMI equity to prestigious first ranked minority shareholders, IFC (World Bank) and Proparco (AFD Group), and the first Group's joint venture creation with the UAE development company Mubadala for Middle East and North Africa in 2008. Within a few years, he contributed to the presence of the group in six additional countries and to winning numerous contracts (concessions, BOT, etc.).

In 2011, he joined the CEO's Office of the Veolia group, where he has been conducting the relationships with financial bankers and running the Strategic Partnerships Unit (Ex: Qatari Diar). In addition, he has managed the defeasance structure of the Group. He led the "Headquarters Transformation" mission within the Convergence Plan set-up to re-engineer the Group.

In July 2014, he was appointed President and CEO of Veolia group, in charge of the business activity in Africa and the Middle East with the aim of driving the zone to emerge as the third leading position within the Group.

Graduated in 1981 from the Institut Français de Gestion, Patrice Fonlladosa is a French citizen; living in Paris, he has four children.

#### Xavier Joseph

Now leading Veolia's activities in the Gulf Countries, Xavier was most recently appointed as Veolia's Chief Operating Officer for Veolia in the Middle East. Xavier is an Environmental Engineer by background, with over 20 years of experience in the water industry acquired from both developing and developed countries. Xavier arrived in Dubai in 2012 from Morocco where he had been Veolia Water Morocco Deputy Chief Executive Officer for 4 years. Before that, Xavier had essentially a French carrier; he was Managing director for Nice area in his last position.

Xavier is currently seating, as a representative of Veolia, in the Board of Directors of several companies (in France, Qatar and the UAE). His portfolio of achievements, in his past and present areas of responsibilities, includes, organization of project financing for water utilities, operations & maintenance projects for water treatment plants and water utilities, and the management of companies selling Veolia unique portfolio of water services.

Xavier was born in France in 1966 where he completed his Bachelor and Master degrees in Engineering with specialization on Electricity in the Ecole Nationale Supérieure des Ingénieurs Electriciens de Grenoble. He completed a Master in Business Administration at Ecole Supérieure de Commerce de Paris with 6 months spent in University of California in Berkeley. Xavier is the happy father of 3 children.



#### Chander Kant Khanna

He is a Mechanical Engineer with Post Graduation in Management and has a high profile career of over 35 years. He started his career with the TATA Group, one of the largest conglomerates of India, and is currently the General Manager-Corporate of Bahwan Engineering Group (BEG) - heading the overall operations of Products Business Group and the Development of Muscat International Airport Project.

BEG is the flagship company of Suhail Bahwan Group, employs more than 14,000 employees (both nationals and expats) and undertakes mega projects like LNG, Energy & Water Sector projects, Petrochemicals, Hospitals, Commercial Complexes, Airport projects, etc. and continues to make significant contribution to the economic, social and cultural development of Sultanate of Oman.

#### Corporate Governance Report (cont'd)

He is a Board Member of Bechtel-Enka-Bahwan Consortium, who are responsible for the construction of Muscat International Airport Terminal Building. He was a Member of the Board of Oman Society of Contractors and Board Member of Oman American Business Council.

He was involved from concept stage to construction of the Sharqiyah Desalination project and responsible as a management representative of Bahwan Engineering Group on the OTV-BEC Consortium Management Board for construction of the project.

#### Padmanabhan Ananthan

He is a Chartered Accountant from the Institute of Chartered Accountants of India. He has 30 years of professional experience and is presently the Chief Financial Officer of Bahwan Engineering Group.

He has vast financial experience in manufacturing and construction industries and has worked closely in developing new business ventures in the power and water sector for Bahwan Engineering Group. His areas of specialization are finance, taxation, budgeting and development of privately owned infrastructure and other projects.

He serves on the Board of a listed company (SAOG Company) in the Sultanate of Oman.

#### Jean-Francois Roberge

Jean-François is well known for his extensive international experience in UAE, South America, Oman, Algeria and Canada, Mr. Jean-Francois Roberge has been based in Abu Dhabi, UAE for the past 10 years.

He is a Senior Manager of Mubadala Development Company having joined Mubadala in 2005. Having previously worked with SNC Lavalin in Canada, Mr. Roberge has wide experience of large infrastructure project developments including working on 6 Independent Power Project developments. He was actively involved in the privatization of RPC and development of SMN Barka.

Today Jean Francois is a director on the board of Shariket Kahraba Hadjret En Nouss S.p.A. Power Companies (Algeria), SMN Barka (Oman) and RPC (Oman). He has also served on the boards of Torresol Energy (Spain - Solar CSP Developer) and Azaliya (Abu Dhabi – Water Concession Enterprise).

He graduated from the Polytechnic School, University of Montreal, Canada in Mechanical Engineering (1987), and he is also member of the Chartered Order of Engineers of Quebec.

#### Ali Khamis Mubarik Al Alawi

Ali Khamis Mubarik Al Alawi's extensive experience in the legal field is well known in the Sultanate of Oman as it has been consolidated by the legal company that he founded and which he is now leading: Al Alawi & Co. His company is now considered as one of the leading lawyer companies in the Sultanate.

Ali Khamis holds a bachelor degree in Sharia and Law from Al Azhar University (Cairo, Egypt), he is a commercial arbitrator with a long experience in international arbitration besides his experience in the field of intellectual property.

Ali Khamis chaired many prestigious centers in the field of law and the last was the Commercial Arbitration Center of GCC.

#### Mustafa Ahmed Salman

Mustafa Ahmed Salman is the chairman and CEO of United Securities LLC. A leading investment services company in the Sultanate of Oman. He founded the company in 1994 and it grew to hold the largest market share in the Sultanate as per official records.



Today, he is the honorary consul of the Australian Government to the Sultanate of Oman where he plays a valuable role in strengthening the ties between both countries and serves as the deputy chairman of the Banking, Finance and Insurance Committee of Oman Chamber of Commerce and Industry. He also serves as a director and audit committee member of publicly listed companies such as Oman United Insurance Company and Majan Glass Company SAOG and is a director of Salman Stores LLC. Currently he is a committee member of Oman Kuwait Investment Company. Mustafa Salman has also expanded his expertise into the construction sector where he is an owner and founder of his construction company Mustafa Ahmed Salman Trading Enterprises (MASTE).

Mustafa Holds an Advanced Diploma in Accounting, and is a holder of the 'International Capital Markets Qualification' from the Securities Institute of London. He is also a registered broker with advisory license from MSM.

#### 8. Management

The Managers of the Company are appointed with proper contracts clearly defining the terms of reference. The Chief Executive Officer, under the supervision, direction and control of the Board of Directors, manages the Company.

#### 9. Related party transactions

All the related party transactions are carried out at arm's length basis in the normal course of business and are disclosed in the accounts.



## **10.** Means of communication with the Shareholders and investors

The notice to the Shareholders for the AGM including the details of the related party transactions is filed with CMA and mailed to the Shareholders along with Directors' report and audited accounts.

The Quarterly results of the Company as per CMA format are prepared by the management for every quarter, reviewed by the Audit Committee, approved by the Board, uploaded on the website of Muscat Securities Market (MSM) and also published in the Newspapers as per the directives of CMA.

# Important Board of Directors decisions

are disclosed to the investors through MSM from time to time. The company maintains its official website, <a href="http://sharqiyahdesalination.com">http://sharqiyahdesalination.com</a> for its investors. The website is updated periodically.

The Management Discussion and Analysis Report form part of the Annual Report.

#### 11. Compliance with Rules and Regulations

The Company has been compliant with all the applicable rules and regulations issued by MSM, CMA and those stipulated in the Commercial Companies Law 1974 as amended. No penalties have been imposed by CMA or MSM or any other statutory bodies on the Company.



#### Corporate Governance Report (cont'd)

#### 12. Audit and internal control

In consultation with the Audit Committee, the Board of Directors recommends the appointment of external auditors to the AGM.

The present audit firm KPMG provides audit services to the Company. In accordance with the Corporate Governance Code, the services of KPMG are not used where a conflict of interest might occur.

The Audit Committee initiates the review, on behalf of the Board, of the effectiveness of internal controls by meeting the internal auditor, the review of the internal audit reports and recommendations and meeting the external auditor, the review of audit findings and the management letter.

As a publicly traded company on the Muscat Securities Market (MSM), it is crucial that SDC maintains the highest levels of internal controls and corporate governance.

SDC is proud of the fact that it remains in full compliance with the Code of Corporate Governance of CMA.

These will keep on being monitored, confirmed and verified by internal and external audits throughout the business cycle.

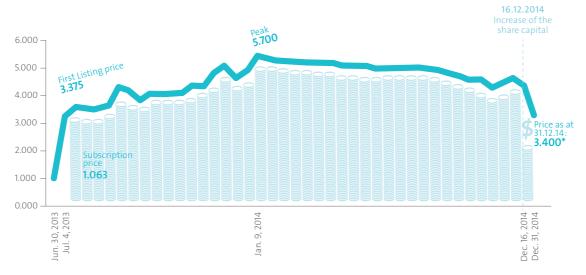
#### 13. Market price data

a. The annual high and low share price of the Company in 2014 was as follows:

The share market price was OMR 3.400 per share as of 31st December 2014. The opening price on 1st January 2014 was OMR 5.000 per share.

The highest share price was of OMR 5.700 (9<sup>th</sup> January 2014) and the lowest share price was of OMR 3.100 (18<sup>th</sup> December 2014).

#### b. The Company Share Price movements since the IPO and up to 31st December 2014



\* As shown in the chart above, the market price has been adjusted as a result of the Company's decision to issue bonus shares for the expansion project financing needs. As per the general meeting held on 16 December 2014, the bonus shares distribution has been done at the equivalent of 1 share for every 2 shares held, at a nominal value of OMR 1 per share. Subsequently the new share capital is OMR 9,780,216 (vs. OMR 6,520,144 in 2013).

The adjustment of the share market price is a normal consequence of issuing additional shares, as it leads to a common dilution phenomenon.

c. The Company's performance compared to Muscat Securities Market ('MSM') Industry Sector Index for the year 2014

The index of MSM Industry Sector Index includes a sample of the top 6 industrial companies. The objective of this index is to reflect, objectively and fairly, the prices movement of the listed shares in the market.

As per the table below, we compare the Company's share price performance with the MSM Industry Sector Index performance to allow our shareholders to gauge how well the Company performed, in the context of the Omani industrial sector.

	Sharqiyah Desalination	Sharqiyah Desalination	MSM Industry Sector
	Company [Actual]	Company [Restated]	Index2
DATE	Market Price (high)	Market Price (high)	Market Price (high)
JAN 1, 2014	5.000	3.333	6,872.38
FEB 27, 2014	5.390		7,124.76
MAR 31, 2014	5.200		6,918.91
APR 30, 2014	5.250		6,742.85
MAY 28, 2014	5.220		6,857.43
JUN 30, 2014	5.195		7,018.72
JUL 17, 2014	5.175		7,200.70
AUG 31, 2014	4.895		7,367.18
SEP 29, 2014	4.650		7,484.17
OCT 29, 2014	4.400		6,984.30
NOV 30, 2014	4.810		6,932.77
DEC 31, 2014	3.400	3.400	6,359.51
JAN vs. DEC 2014		2%	-7%

#### Corporate Governance Report (cont'd)

As detailed in the footnote, the restated variation from January to December 2014 of the Company's share market price would have been an increase of 2%, while the variation of the MSM Industry Sector Index was actually a decrease of 7%. Therefore without considering the bonus shares, the trend of the Company's share market price is performing better than the trend of the Index.

<sup>&</sup>lt;sup>1</sup> Subsequently to the bonus shares distribution, the above mentioned dilution phenomenon leads to an automatic decrease of 33% of the share price as shown hereafter:

	Number of Shares	Market Price (high)	Total
JAN 1, 2014	6,520,144	5.000	32,600,720
JAN 1, 2014 (restated)	9,780,216	3.333	32,600,720
Variation 2014 (restated)		-33%	

<sup>&</sup>lt;sup>2</sup> Source: the Muscat Securities Market website https://msm.gov.om/

#### **14.** Share Capital composition

The authorized share capital comprises 10,500,000 ordinary shares of OMR 1 each. The issued and fully-paid share capital of the Company as of 31st December 2014 is OMR 9,780,216 (previously OMR 6,520,144) as follows:

	2014		2013	
	No of shares	%	No of shares	%
Veolia Eau-Compagnie Générale des Eaux	1	-	1	-
National Power and Water Co. LLC	2,860,713	29.25%	1,907,142	29.25%
Veolia Middle East SAS	3,496,425	35.75%	2,330,950	35.75%
Public	3,423,077	35.00%	2,282,051	35.00%
TOTAL	9,780,216	100%	6,520,144	100%

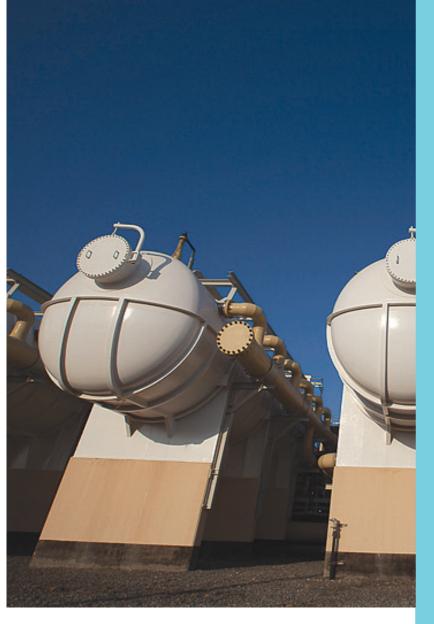
## **15.** Financial instruments and prospective impact on shareholders' equity

The Company has not issued any financial instruments which would have an impact on earnings per share when exercised.

For more information on the financial instruments, please refer to the Notes 14 and 16 of the audited financial statement as at 31st December 2014.

#### 16. Professional profile of the statutory auditor

The shareholders of the Company appointed KPMG as the Company's auditors for the year 2014. KPMG is a leading accounting firm in Oman and is a part of KPMG Lower Gulf that was established in 1974. KPMG in Oman employs more than 130 people, amongst who are 4 Partners, 5 Directors and 20 Managers, including Omani nationals and is a member of the KPMG network of independent firms affiliated with KPMG International Co-operative.



KPMG is a global network of independent firms providing Audit, Tax and Advisory services and has more than 155,000 people working together in 155 countries worldwide.

KPMG in Oman is accredited by the Capital Market Authority (CMA) to audit joint stock companies (SAOG's).

During the year 2014, the audit fees were of **OMR 14,250** (2013: OMR 11,145) towards audit services rendered to the Company.

#### 17. Details of non-compliance by the Company

To date, MSM/CMA or any other statutory authority has not imposed any penalties on any matter related to capital markets to the Company.

# 18. Acknowledgement by Board of Directors

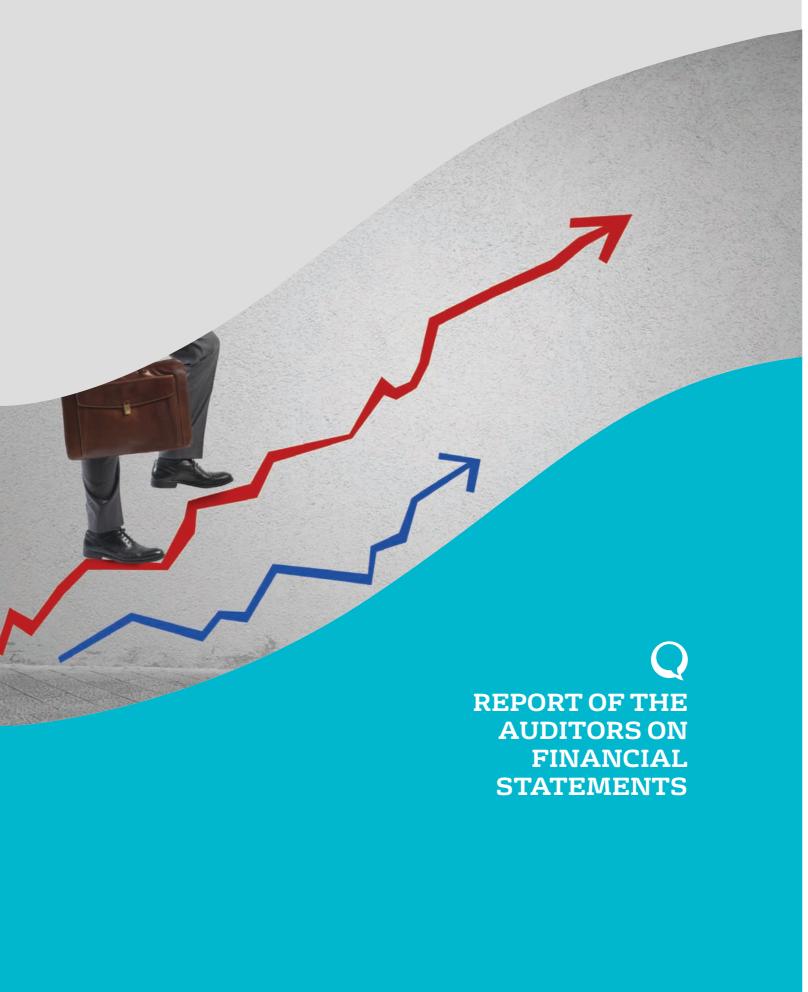
The Board of Directors is responsible for ensuring that the financial statements are in accordance with the applicable standards and rules.

There are no material circumstances that effect the continuation of the Company and its ability to continue its production operations during the next financial year.

The Board of Directors, through the Audit Committee's consideration of the results of the internal audit and discussions with the external auditors, together with their examination of periodic management information and discussions with the management, have reviewed the operation of internal controls during the year ended 31st December 2014. The Board of Directors has concluded based on this that, internal controls are effectively being put in place.

Patrice Fonlladosa

Jean Francois Roberge



**KPMG** 4th Floor, HSBC Bank Building P.O. Box 641

P.C. 112

Tel 968 24709181 Fax 968 24700839

Sultanate of Oman INDEPENDENT AUDITORS' REPORT TO THE SHAREHOLDERS OF SHARQIYAH DESALINATION COMPANY SAOG

Report on the financial statements

We have audited the financial statements of Sharqiyah Desalination Company SAOG ("the Company"), set out on pages 2 to 25, which comprise the statement of financial position as at 31 December 2014, and the statements of profit or loss and other comprehensive income, changes in equity and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, the disclosure requirements of the Capital Market Authority and the Commercial Companies Law of 1974, as amended, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with relevant ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as at 31 December 2014, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Report on legal and regulatory requirements

In our opinion, the financial statements of the Company as at and for the year ended 31 December 2014, in all material respects, comply with:

- the relevant disclosure requirements of the Capital Market Authority; and
- the Commercial Companies Law of 1974, as amended.

23 February 2015

Paul Callaghan

KPMG, an entity registered under the laws of Oman and a member firm of the KPMG network of independ firms affiliated with KPMG international Cooperative ("KPMG International"), a Swiss antity. All rights reser

C.R. No. 1/30936/6



# SHARQIYAH DESALINATION COMPANY SAOG

FINANCIAL STATEMENTS

31 December 2014

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Statement of cash flows 48
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### Registered office

P. O. Box 685
Postal Code 114, Jibroo
Sultanate of Oman

### Principal place of business

Sharqiyah Region Sultanate of Oman



## SHARQIYAH DESALINATION COMPANY SAOG

### Statement of financial position

as at 31 December		2014	2013
		2014 RO	RO
Assets	Notes	90,302	74,285
Property and equipment	9	51,661,156	55,160,929
Finance asset receivable	10	839,690	724,280
Deferred tax asset	18		81,259
Plant Expansion- Work in Progress		2,350,146	61,239
Total non-current assets		54,941,294	56,040,753
	11	2,289,420	2,275,913
Trade and other receivables	20	5,028	845,505
Amount due from related parties	18	125,332	125,332
Income tax receivable	12	4,694,162	4,022,341
Cash in hand and at bank	12		
Total current assets		7,113,942	7,269,091
Total assets		62,055,236	63,309,844
Equity and liabilities			
Share capital	13	9,780,216	6,520,144
Legal reserve	13	1,776,669	1,531,017
Retained earnings		4,726,413	6,773,196
Hedging deficit	14	(6,157,725)	(5,311,391)
Total equity		10,125,573	9,512,966
Y in hilliation			
Liabilities:	14	6,997,415	6,035,672
Hedging deficit  Long term loan (non-current portion)	15	37,942,681	41,101,753
Deferred swap income (non-current portion)		247,413	283,768
Total non-current liabilities		45,187,509	47,421,193
Trade and other payables	17	768,107	215,785
Long term loan (current portion)	15	3,159,072	3,718,937
Amount due to related parties	20	934,204	642,774
Deferred swap income (current portion)	16	36,355	39,007
Deferred swap income (current portion)	18	1,533,336	1,512,277
Deferred tax liability Tax payable	18	311,080	246,905
Total current liabilities		6,742,154	6,375,685
Total current manners		51 020 662	53,796,878
Total liabilities		51,929,663	
Total equity and liabilities		62,055,236	63,309,844
Net asset value per share	المنافعة لتطيع المناوة	1.035	1.459
	13 1.1144 : am 2		warm v

The financial statements were approved and authorised for issue by the Board of Directors on 23 February 2015 and signed on their behalf by: 2015 and signed on their behalf by:

Chief Financial Officer

The notes on pages 6 to 25 form an integral part of these financial statements.

The report of the Auditors is set forth on page 1.

# Statement of profit or loss & other comprehensive income for the year ended 31 December

	Natas	2014	2013
	Notes	RO	RO
Revenue	5	9,816,464	9,542,979
Cost of sales	6	(4,350,245)	(4,024,973)
Gross profit		5,466,219	5,518,006
Other income			13,000
		5,466,219	5,531,006
Administrative and general expenses	7	(425,365)	(421,865)
Finance charges – net	8	(2,252,193)	(2,391,135)
Profit before tax		2,788,661	2,718,006
Taxation	18	(332,139)	(365,596)
Profit for the year		2,456,522	2,352,410
Basic earnings per share	23	0.251	0.241
Other comprehensive income:			
Fair value adjustment	14	(961,743)	4,150,224
Deferred tax on fair value adjustment	18	115,409	(498,027)
Total comprehensive income for the year		1,610,188	6,004,607

The notes on pages 6 to 25 form an integral part of these financial statements. The report of the Auditors is set forth on page 1.

# Statement of changes in equity for the year ended 31 December

	Share capital RO	Legal reserve RO	Retained earnings RO	Hedging deficit RO	Total RO
1 January 2013 Transactions with shareholders, recorded directly in equity	6,520,144	1,295,776	4,656,027	(8,963,588)	3,508,359
Transfer to legal reserve	-	235,241	(235,241)	-	-
Other comprehensive income					
Fair value adjustment	-	-	-	4,150,224	4,150,224
Deferred tax	-	-	-	(498,027)	(498,027)
Net profit for the year	-	-	2,352,410	-	2,352,410
31 December 2013	6,520,144	1,531,017	6,773,196	(5,311,391)	9,512,966
1 January 2014 Transactions with shareholders, recorded directly in equity	6,520,144	1,531,017	6,773,196	(5,311,391)	9,512,966
Transfer to legal reserve	-	245,652	(245,652)	-	-
Dividend paid	-	-	(997,581)	-	(997,581)
Bonus shares issued	3,260,072	-	(3,260,072)	-	-
Other comprehensive income:					
Fair value adjustment	-	-	-	(961,743)	(961,743)
Deferred tax	-	-	-	115,409	115,409
Net profit for the year	-	-	2,456,522	-	2,456,522

1,776,669

4,726,413

(6,157,725)

10,125,573

The notes on pages 6 to 25 form an integral part of these financial statements. The report of the Auditor is set forth on page 1.

9,780,216

31 December 2014

## Statement of cash flows

for the year ended 31 December

	2014	2013
	RO	RO
OPERATING ACTIVITIES		
Profit before income tax Adjustments for:	2,788,661	2,718,006
Amortization	3,499,773	3,468,685
Depreciation	26,365	25,470
Net changes in accruals	38,032	80,316
Gain on disposal of old assets	(33)	-
Deferred swap income	(39,007)	(42,362)
Finance costs	2,291,200	2,433,496
	8,604,991	8,683,611
Working capital changes:		
Trade and other receivables	(13,507)	(1,100,166)
Trade and other payables	(3,216)	(483,192)
Due from related parties	840,477	410,826
Due to related parties	(112,926)	82,263
Cash from operations	9,315,819	7,593,342
Finance costs paid	(2,291,200)	(2,433,496)
Tax paid	(246,905)	(197,235)
•	, ,	,
Net cash from operating activities	6,777,714	4,962,611
INVESTING ACTIVITIES		
Plant expansion	(1,347,027)	(81,259)
Purchase of equipment	(42,348)	(49,217)
	(	( - , ,
Net cash used in investing activities	(1,389,375)	(130,476)
and green the	( ) /	(,,
FINANCING ACTIVITIES		
Repayment of term loans	(3,718,937)	(3,590,749)
Dividend paid	(997,581)	-
Net cash used in financing activities	(4,716,518)	(3,590,749)
INCREASE IN CASH AND CASH EQUIVALENTS	671,821	1,241,386
Cash and cash equivalents at 1 January	4,022,341	2,780,955
CASH AND CASH EQUIVALENTS AT 31 DECEMBER	4,694,162	4,022,341
La series per		

The notes on pages 6 to 25 form an integral part of these financial statements. The report of the Auditor is set forth on page 1.

#### 1. Legal status and principal activities

Sharqiyah Desalination Company SAOG ("the Company") was registered and incorporated as a closed joint stock company in the Sultanate of Oman on 14 January 2007. The Company has been established to acquire, operate and maintain an existing water desalination plant of 2.66 million imperial gallons per day ("MIGD") capacity at Sur and to build, operate and maintain a new 17.66 MIGD capacity water desalination plant at Sur in the Sharqiyah region, Sultanate of Oman.

During 2009 Veolia Eau Compagnie Generale des Eaux has transferred ownership of its water and waste water activities and interests in the Middle East and North Africa to a company incorporated in France, Azaliya SAS. Subsequently, Azaliya SAS owns 55% of the Company's share capital. During 2013 Azaliya SAS has changed its name from Azaliya SAS to Veolia Water Middle East SAS. During 2014 Veolia Water Middle East SAS changed its name from Veolia Water Middle East SAS to Veolia Middle East SAS.

On June 2013, the shareholders offered 35% of the Company shares to the public through an initial public offering ("IPO") on Muscat Security Market. Subsequent to the IPO, the Company became a listed public joint stock company ('SAOG').

#### 2. Significant agreements

The Company has entered into the following significant agreements:

## (i) Water Purchase Agreement ("WPA") dated 17 January 2007.

The WPA is between the Company and the Ministry of Housing, Electricity and Water (MHEW) [now the Public Authority for Electricity & Water (PAEW)]. The WPA commences from its Effective Date which is 17 January 2007.

The key elements of the WPA are as follows:

 The Company will make available and sell to PAEW a guaranteed water capacity;

- → The Company's consideration for the above supply consists of a water capacity charge and water output charge which are fixed under Schedule (B) of the WPA;
- The plant capacity is determined by an annual performance test to be conducted by the Company under the supervision of PAEW
- Invoices will be raised by the Company on a monthly basis which are due for payment within 25 days;
- The Company shall pay to PAEW liquidated damages of RO 15,000 for each day by which the provisional commercial operation date occurs after the scheduled commercial operation date of 11 January 2009;
- PAEW have confirmed the Commercial Operation Date (COD) as being 8 October 2009 and the Term of the contract shall expire on 7 October 2029.
- (ii) Amended & Restated Water Purchase Agreement dated 10 July 2014

The Amended & Restated WPA is between the Company and Oman Power and Water Procurement Company SAOC ("OPWP"). The amended agreement will facilitate plant expansion. Post plant expansion the combined capacity of the plant should increase from 17.66 MIGD to 29 MIGD. The term of the amended & restated WPA will be extended by 20 years starting from COD of the new plant. All Terms and conditions of WPA dated 17 January 2007 still applied.

#### (iii) Novation Agreement dated 25 December 2014

A Novation agreement was signed & executed between the Company, PAEW and OPWP on 25 December 2014. As per Novation Agreement the parties have consented to and acknowledged that, with effect from 25 December 2014, PAEW transferred its rights, title and interest and novated all of its duties, obligations, liabilities and responsibilities under WPA to OPWP. Going forward the Company will continue to have one customer, OPWP.

## (iv) Engineering, Procurement and Construction (EPC) contract dated 17 May 2007.

The above agreement was entered into with the consortium of OTV SA, Bahwan Engineering Company LLC and OTV SA & Partners LLC for constructing the Water Desalination Plant at Sur in the Sharqiyah region of the Sultanate of Oman for a total value of RO 58.45 million. The Construction work was completed during the year ended December 2009.

# (v) Limited Notice to Proceed (LNTP) letter dated 10 July 2014

The LNTP was entered into with OTV SA & Partners LLC and SIDEM S.A. for procurement of long lead items, advance engineering, surveys and civil engineering works for the proposed Cost of EPC centred Engineering, Procurement and Construction Contract in respect of the Sur Independent Water Expansion Project. The total price of LNTP will be RO 1.29 million.

#### (vi) Usufruct agreement dated 17 January 2007

The Usufruct agreement was entered into with the Ministry of Housing, Electricity and Water (MHEW) for a grant of usufruct rights in respect of use of land for 25 years ("Initial Term"), with the option of an extension for a further period of 25 years.

## (vii) Amendment to the usufruct agreement dated 25 December 2014

Certain provisions of the Original Site Usufruct Agreement to permit expansion were amended. The initial term of 25 years now stands extended to 31 years from the WPA effective date.

## (viii) Operation and Maintenance (O&M) contract dated 15 May 2007

The O&M contract, which runs for 22 years from 17 January 2007, was entered into by the Company with Bahwan Veolia Water LLC (BVW), a related party, a

company registered in the Sultanate of Oman, for operation and maintenance of the existing and new plant. Under the O&M contract:

- BVW shall be responsible for maintaining the existing and new plant;
- BVW shall, on behalf of the Company, carry out the Company's obligations with respect to the annual performance test in accordance with the requirements of the WPA;
- BVW's consideration for the services under the O&M Contract is fixed under Appendix (F) of the O&M contract;
- Invoices will be raised by BVW on a monthly basis within 10 days of each month; and
- → BVW has commenced operation of the New Plant from the COD − 8 October 2009 and the O&M contract shall expire on 7 October 2029.

#### (ix) Loan agreement dated 15 May 2007

The above agreement was entered into with various banks and financial institutions through four mandated lead arrangers: the Royal Bank of Scotland PLC; Societe Generale; Natixis; and Bank Muscat SAOG, for the purpose of financing the project (see note 15).

#### 3. Basis of preparation

#### (a) Statement of compliance

These financial statements have been prepared in accordance with International Financial Reporting Standard (IFRS) and the requirements of the Commercial Companies Law of 1974, as amended.

#### (b) Basis of measurement

The financial statements have been prepared on the historical cost basis except for derivative financial instruments and finance lease assets (see below).

#### (c) Functional currency

These financial statements are presented in Rial Omani (RO), which is the Company's functional currency.



#### (d) Use of estimates and judgments

The preparation of financial statements requires Management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected. In particular, estimates that involve uncertainties and judgments, which have a significant effect on the financial statements, include:

- (i) assessment of impairment of assets;
- (ii) determination of effective interest rate implicit in finance lease;
- (iii) fair value of derivative financial instruments;
- (iv) deferred tax asset or liability;
- (v) finance income; and
- (vi) financial asset receivable (finance lease receivable).

#### 4. Significant accounting policies

The accounting policies set out below has been applied consistently to all periods presented in these financial statements.

#### (a) Finance leases

Contracts falling within the scope of IFRIC 4 involve services generally rendered to industrial/private customers. Services include the financing of the construction of a specific asset/installation on behalf of the customer and the

operation of the asset concerned. Revenue relating to the

Construction of the asset is recognized in accordance with the provisions of IAS 11. Revenue is recognized on a completion basis at each period end, based on actual and expected costs. Revenue relating to the operation of the asset is recognized on delivery of the goods or performance of the service depending on the operating activity.

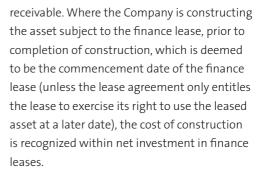
IFRIC 4 seeks to identify the contractual terms and conditions of agreements which, without taking the legal form of a lease, convey a right to use a group of assets in return for payments included in the overall contract remuneration. It identifies such agreements as a lease contract, which is then analyzed and accounted for in accordance with the criteria laid down in IAS 17, based on the allocation of the risks and rewards of ownership.

Where the lease transfers the risks and rewards of ownership of the asset in accordance with IAS 17 criteria, the Company recognizes a finance lease.

Initially, at commencement of a finance lease the lessor records a finance lease receivable (finance asset receivable) at the amount of its net investment, which comprises the present value of the minimum lease payments and any unguaranteed residual accruing to the lessor. The present value is determined by discounting the minimum lease payments due using the interest rate implicit in the lease. Initial direct costs are included in the calculation of the finance asset



#### Notes



Over the lease term, being the period from commencement of the lease to the end of the lease agreement, interest income is accrued on the net investment in finance lease (finance asset receivable) using the interest rate implicit in the lease. The calculation of the interest rate implicit in the lease also takes into consideration initial direct costs incurred.

Receipts under the finance lease are allocated between reducing the net investment and recognizing finance income, so as to produce a constant rate of return on the net investment.

#### (b) Revenue

For revenue recognition on net investment in finance leases, please refer accounting policy 4(a) above

Revenue from the sale of goods is measured at the fair value of the consideration received or receivable, net of returns, trade discounts and volume rebates. Revenue is recognized when the significant risks and rewards of ownership have been transferred to the buyer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably, there is no continuing management involvement with the goods, and the amount of revenue can be measured reliably.

Revenue from services rendered is recognized in profit or loss in proportion to the stage of completion of the transaction at the reporting date. The stage of completion is assessed by reference to surveys of work performed.



Construction contract revenue includes the initial amount agreed in the contract plus any variations in contract work, claims and incentive payments to the extent that it is probable that they will result in revenue and can be measured reliably. As soon as the outcome of a construction contract can be estimated reliably, contract revenue and expenses are recognized in profit or loss in proportion to the stage of completion of the contract.

The stage of completion is assessed by reference to surveys of work performed. When the outcome of a construction contract cannot be estimated reliably, contract revenue is recognized only to the extent of contract costs incurred t hat are likely to be recoverable. An expected loss on a contract is recognized immediately in profit or loss.

#### (c) Foreign currency transactions

Transactions in foreign currencies are translated to Rial Omani at exchange rates ruling at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the statement of financial position date are translated to Rial Omani at the foreign exchange rate ruling at that date. The foreign currency gain or loss on monetary items is the difference between amortized cost in the functional currency at the beginning of the period, adjusted for effective interest and payments during the period, and the amortized cost in foreign currency translated at the exchange rate at the end of the period. Foreign currency differences arising on translation are recognized in the statement of profit or loss and other comprehensive income.

## (d) Property and equipment Recognition and measurement

Items of property and equipment are stated at cost, less accumulated depreciation (see below) and impairment losses [see accounting policy 4(h)], if any.

Costs include expenditures that are directly attributable to the acquisition of the asset and any other costs that are directly attributable to bringing the asset to a working condition for its intended use, and the costs of dismantling and removing the items and restoring the site on which they are located. When parts of an item of property and equipment have different useful lives, they are accounted for as separate items (major components) of property and equipment.

#### Subsequent expenditure

The cost of replacing part of an item of property and equipment is recognized in the carrying amount of an item if it is probable that future economic benefits embodied within the part will flow to the Company and the cost can be measured reliably. The costs of the day-to-day servicing of property and equipment are recognized in the statement of comprehensive income as incurred.

#### Depreciation

Depreciation is charged to the statement of profit or loss and other comprehensive income on a straight-line basis over the estimated useful lives of the property and equipment as follows:

Building 7 years
Office equipment 7 years
Office furniture 3 years
Computer accessories 7 years

Management reassess the useful lives, residual values and depreciation methods for property and equipment annually.

#### (e) Financial instruments

#### Non - derivative financial instruments

Non-derivative financial instruments are recognised initially at fair value plus any directly attributable transaction costs.

#### Derivative financial instruments

The Company holds derivative financial instruments to hedge its foreign currency and

interest rate risk exposure arising from financing activities. In accordance with its treasury policy, the Company does not hold or issue derivative financial instruments for trading purposes.

Derivatives, other than effective cash flow hedges, are initially recognized at fair value; attributable transaction costs are recognized in profit or loss when incurred. Subsequent to initial recognition, derivatives are measured at fair value, and changes there in are accounted for as follows:

#### Cash flow hedge

Changes in the fair value of an effective cash flow hedge instrument which qualifies for hedge accounting are recognized directly in equity to the extent that the hedge is effective. To the extent that the hedge is ineffective, changes in fair value are recognized in the statement of profit or loss.

#### (f) Trade receivables

Trade and other receivables are stated at their amortized cost less impairment losses [refer accounting policy 4(h)].

#### (g) Cash and cash equivalents

Cash and cash equivalents comprise cash and bank balances. Bank borrowings that are repayable on demand and form an integral part of the Company's cash management are included as a component of cash and cash equivalents for the purpose of the statement of cash flows.

#### (h) Impairment

The carrying amount of the Company's assets other than deferred tax assets [refer accounting policy 4(m)] are reviewed at each statement of financial position date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated.

#### (i) Financial assets

A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset. An impairment loss in respect of a financial asset measured at amortized cost is calculated as the difference between its carrying amount, and the present value of estimated future cash flows discounted at the original effective interest rate.

Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics. All impairment losses are recognized in the statement of profit or loss and other comprehensive income.

An impairment loss is reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognized. For financial assets measured at amortized cost, the reversal is recognized in the statement of profit or loss and other comprehensive income.

#### (ii) Non-financial assets

The carrying amounts of the Company's non-financial assets are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indications exist then the asset's recoverable amount is estimated.

An impairment loss is recognized if the carrying amount of an asset or cash generating unit exceeds its recoverable amount. Recoverable amount is the greater of its value in use and its fair value less costs to sell. In assessing the value in use, the estimated future cash flows are discounted to

their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specified to the asset.

Impairment losses recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

#### (iii) Employee benefits

Contributions to a defined contribution retirement plan for Omani employees, made in accordance with the Oman Social Insurance Law, are recognized as an expense in the statement of profit or loss and other as incurred.

The Company's obligation in respect of non-Omani terminal benefits, which is an unfunded defined benefit retirement plan, is the amount of future benefit that such employees have earned in return for their service in the current and prior periods.

#### (j) Trade and other payable

Trade and other payables are stated at amortized cost.

#### (k) Provisions

A provision is recognized in the statement of financial position when the Company has a legal or constructive obligation as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

#### (I) Finance income / charges

Finance income comprises interest income on bank deposits. Finance charges comprise interest payable on term loan, interest on shareholders



loan, late payment charges to EPC contractors, hedging charges and similar expenses. Finance charges are recognized in the statement of comprehensive income in the period in which they are incurred. Finance income is recognized in the statement of profit or loss and other comprehensive income as it accrues. For finance income in respect of finance asset receivable refer note 4 (a) above.

#### (m) Income tax

Income tax on the profit or loss for the year comprises current and deferred tax. Income tax is recognized in the statement of profit or loss and other comprehensive income except to the extent that it relates to items recognized directly in equity, in which case it is recognized in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the statement of financial position date, and any adjustment to tax payable in respect of previous years.

Deferred tax is calculated using the Balance sheet liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The amount of deferred tax provided is based on the expected manner of realization or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantially enacted at the statement of financial position date.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the unused tax losses and credits can be utilized. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

(n) Standards, amendments and interpretations issued that are not yet effective (and which have not yet been adopted) that are relevant for the Company's operations

A number of new standards, amendments to standards and interpretations are not yet effective for the year ended 31 December 2014, and have not been applied in preparing these financial statements as follows:

IFRS 9 Financial Instruments, published on 12 November 2009 as part of phase I of the IASB's comprehensive project to replace IAS 39, deals with classification and measurement of financial assets. The requirements of this standard represent a significant change from the existing requirements in IAS 39 in respect of financial assets. The Standard contains two primary measurement categories for financial assets: amortized cost and fair value. The standard eliminates the existing IAS 39 categories of held to maturity, available for sale and loans and receivables. The standard is effective for annual periods beginning on or after 1 January 2018. Earlier application is permitted. Management are still considering what impact this standard will have on the Company's financial statements.

IFRS 15 Revenue from contracts with customers, published on 28 May 2014. The standard supersedes IAS 18 'Revenue', IAS 11 'Construction Contracts' and a number of revenue-related interpretations. The new standard provides a single, principles based five-step model to be applied to all contracts with customers. The five steps are: identify the contract with the customer, identify the performance obligations in the contract, determine the transaction price. allocate the transaction price to the performance obligations in the contracts and recognize revenue when (or as) the entity satisfies a performance obligation. The standard is effective for annual periods beginning on or after 1 January 2017. Earlier application is permitted. Management have assessed that these standards will not have significant impact on the financial statements of the Company.



5. Revenue		
	2014	2013
	RO	RO
Water capacity operation and maintenance charges	2,988,611	2,943,287
Water output operation and maintenance charges	788,171	733,979
Electricity charges	1,838,941	1,663,767
Financial income	4,427,508	4,724,196
Water capacity investment charge	(194,167)	(459,767)
Water quality standard reduction	(32,600)	(62,483)
	9,816,464	9,542,979
6. Cost of sales		
	2014	2013
	RO	RO
Operation and maintenance fixed charges	1,288,206	1,256,885
Operation and maintenance variable charges	788,171	733,979
Electricity charges	1,975,621	1,790,843
Operation and maintenance – other costs	85,711	158,386
Plant expansion costs	212,536	84,880
	4,350,245	4,024,973
7. Administrative and general expenses		
	2014	2013
	RO	RO
Employee related costs (see below)	176,174	176,506
Depreciation	26,365	25,470
Legal and professional expenses	65,116	75,138
Travelling expenses	18,817	14,317
Insurance	28,077	28,031
Others	110,816	102,403
	425,365	421,865
Employee related expenses are as follows:		
Salaries, wages and other benefits	171,040	172,921
Contributions to Omani Social Insurance Scheme	2,572	1,516
Obligation for defined benefit plan	2,562	2,069
Obligation for defined beliefit plan	2,302	2,009
	176,174	176,506

## 8. Finance charges - net

	2014	2013
	RO	RO
Interest on term loans	564,573	673,012
Hedging charges	1,624,151	1,705,187
Interest earned on call accounts	(11,751)	(14,165)
Performance bond commission	50,870	3,200
Agency fee	22,775	22,047
Others	1,575	1,854
	2,252,193	2,391,135

a	Eivad	Assets
Э.	FIXEG	Assets

211111111111111111111111111111111111111	Buildings	Office equipment RO	Furniture & fixtures RO	Computer & accessories RO	Total RO
Cost					
1 January 2014	40,127	22,073	70,745	27,120	160,065
Additions	21,185	-	-	21,163	42,348
Disposal	-	(1,135)	(23,901)	(2,097)	(27,133)
31 December 2014	61,312	20,938	46,844	46,186	175,280
Depreciation					
1 January 2014	3,375	7,176	60,951	14,278	85,780
Charge for the year	7,398	3,154	9,444	6,369	26,365
Disposal	-	(1,135)	(23,935)	(2,097)	(27,167)
31 December 2014	10,773	9,195	46,460	18,550	84,978
Net book value					
31 December 2014	50,539	11,743	384	27,636	90,302
31 December 2013	36,752	14,897	9,794	12,842	74,285

## 10. Finance asset receivable

	2014	2013
	RO	RO
At 1 January	55,160,929	58,629,614
Less: amortization	(3,499,773)	(3,468,685)
At 31 December	51,661,156	55,160,929

#### 11. Trade and other receivables

	2014	2013
	RO	RO
Receivable from PAEW	1,944,279	2,201,706
Receivable from OPWP	252,637	-
Prepayments	84,644	72,403
Other receivables	7,860	1,804
	2,289,420	2,275,913

#### 12. Cash in hand and at bank

	2014	2013
	RO	RO
Cash in hand	4,212	775
Bank balances/deposits	4,689,950	4,021,566
	4,694,162	4,022,341

Cash at bank earns interest at rates ranging between 0.25% and 0.5% per annum (2013: 0.25% and 0.75% per annum).

## **13.** Share capital and reserves Share capital

Authorized share capital comprises 10,500,000 ordinary shares of RO 1 each.

#### Renewal of authorized capital

Authorized share capital comprising 10,500,000 ordinary shares of RO 1 each was renewed at an Extraordinary General Meeting (EGM) held on 16 December 2014.

#### Issued and fully-paid shares

On December 2014, the Company distributed one bonus share for every two shares held, to finance the equity requirement for Sur independent water project expansion activity. This has resulted in the issued share capital of the Company increasing from 6,520,144 (Six Million Five Hundred and Twenty Thousand and One Hundred and Forty Four) shares to 9,780,216 (Nine Million Seven Hundred and Eighty Thousand Two Hundred and Sixteen) shares.



Issued and fully-paid share capital of the Company is RO 9,780,216 (2013: RO 6,520,144) as follows:

	2014		2013	
	No of shares	%	No of shares	%
Veolia Eau-Compagnie Générale des Eaux	1	-	1	-
National Power and Water Co. LLC	2,860,713	29.25%	1,907,142	29.25%
Veolia Middle East SAS	3,496,425	35.75%	2,330,950	35.75%
Public	3,423,077	35.00%	2,282,051	35.00%
	9,780,216	100%	6,520,144	100%

#### Legal reserve

In accordance with Article 106 of the Commercial Companies Law of 1974, annual appropriations of 10% of the net profit for the year are transferred to this reserve until such time as the legal reserve amounts to at least one third of the Company's share capital. The legal reserve is not available for distribution.

#### **Bonus Shares Issue**

At the Ordinary General Meeting held on 16 December 2014, the shareholders approved the distribution of one bonus share for every two shares held. The distribution of the bonus shares resulted in the issued share capital of the Company increasing from 6,520,144 (Six Million Five Hundred and Twenty Thousand and One Hundred and Forty Four) shares to 9,780,216 (Nine Million Seven Hundred and Eighty Thousand Two Hundred and Sixteen) shares.

#### Proposed dividend

The Board of Directors at the meeting held on 23 February 2015 has proposed to distribute cash dividend for an amount of RO 586,813 for the year 2014 (2013: RO 997,581). A resolution to this effect will be presented to the shareholders at the Annual General Meeting.

#### 14. Hedging deficit

The long-term loan facilities of the Company bear interest at US LIBOR plus applicable margins. In accordance with the facilities agreement, the Company has fixed the rate of interest with three hedge providers through International Swap Dealers Association Inc. Master Agreement ('ISDA'- Hedge Agreement), prior to financial close for at least 50% of scheduled outstanding advances under the "Base Facility" for the period from financial close until

commercial operation date (as defined by WPA) and, subsequently, the interest rate swap will increase to at least 75% of the scheduled outstanding advances under the "Base Facility", until the date on which all the "Base Facility" loans have been repaid. The corresponding maximum hedged notional amount is approximately RO 32 million (USD 83 million) at a fixed interest rate of 5.4% per annum.

At 31 December 2014, 6 month US LIBOR was approximately 0.36280% (2013: 0.348%), whereas the Company has fixed interest on its borrowings as described above. Based on the interest rates gap, over the life of the ISDA, the indicative losses were assessed at approximately RO 7.0 million (2013: RO 6.04 million) by the counter parties to the ISDA. In case the Company terminates the ISDA at 31 December 2014, it may incur losses to the extent of approximately RO 7.0 million (USD 18.17 million). However, under the term of facilities agreements, the Company is not permitted to terminate the ISDA agreements.

In order to comply with International Financial Reporting Standard 39 "Financial Instruments: Recognition and Measurement" this hedge is being tested at least quarterly for its effectiveness and, consequently, effective and ineffective portions are being recognized in equity or statement of profit or loss and other comprehensive income, respectively. The fair value of the hedge instruments' indicative losses at 31 December 2014 in the amount of approximately RO 6.16 million (2013: RO 5.31 million), net of deferred tax asset, has been recorded within equity and the gross deficit in the amount of RO 7.0 million (2013: RO 6.04 million) is recorded under long term liabilities.

#### 15. Long term loan

	2014	2013
	RO	RO
Term loan (syndicated)	41,101,753	44,820,690
Current portion	(3,159,072)	(3,718,937)
	37,942,681	41,101,753

#### Syndicate facility

The Company has entered into an agreement dated 15 May 2007 to obtain term loan facilities up to RO 65.47 million (US\$ 170 million) through a facility agent, Royal Bank of Scotland. PLC and four mandated lead arrangers ("the Agreement"). The loan is repayable in 40 semi-annual equal installments commencing from 31 December 2009.

The loan facilities bear interest at US LIBOR plus applicable margins ranging between 0.75% and 4.00%. The credit facilities are secured by comprehensive legal and commercial mortgages on all the assets and project insurances of the Company, together with any other assets which are subject to the security constituted by any of the Security Documents (as defined by the Agreement).

#### 16. Swaption

The Company entered into a swaption to hedge the financing (see note 15) at an initial strike rate of 5.06% expiring on 2 May 2007. The premium amount of RO 0.42 million (USD 1.08 million) being the swap cost is charged off as an expense in the statement of comprehensive income. As the financial close was delayed the swap was extended with an increase in strike rate, without incurring any additional cost.

The swap was traded on September 2007 at a strike rate of 5.1465%, with a condition to enter into a hedge arrangement with hedge providers at a fixed interest rate of 5.4% per annum. The swap net settlement of RO 0.59 million (USD 1.54 million), the intrinsic value of the swap, is recognized as deferred swap income in accordance with IAS 39 "Financial Instruments: Recognition and Measurement" and subsequently recognized in the statement of profit or loss and other comprehensive income over the duration of the interest rate swap agreement ('ISDA' Master agreement).

#### 17. Trade and other payables

	2014	2013
	RO	RO
Payables	132,254	135,469
CAPEX payables	517,505	-
Accruals	118,348	80,316
	215,785	618,662

The above CAPEX payable does not include related parties refer to note 20.



#### 18. Income tax

The taxation charges for the year comprise:

<b>2014</b> RO	<b>2013</b> RO
311,080	246,905
	34,057
311,080	280,962
21,059	76,320
-	8,314
21,059	84,634
332,139	365,596
	21,059

The Company is exempt from income tax in accordance with Article 51 (bis) of the income tax law of the Sultanate of Oman for a period of five years from the inception of the project.

From 2012 the Company is liable to income tax at 12% of taxable income in excess of RO 30,000.

The following is a reconciliation of income taxes calculated on accounting profits at the applicable tax rate with the income tax for the year.

	<b>2014</b> RO	<b>2013</b> RO
Profit before taxation	2,788,661	2,718,006
Tax on accounting profit	331,039	322,561
Add tax effect of:		
Tax impact on disallowable expense	1,104	664
Prior year tax	-	34,057
Deferred tax in relation to prior year	-	8,314
Tax on disposal of assets	(4)	-
Tax charge for the year	332,139	365,596

Deferred income taxes are calculated on all temporary differences under the liability method using a principal tax rate of 12% (2013: 12%). Deferred tax (assets) and liabilities and deferred tax charge / (credit) in the statement of profit or loss and other comprehensive income are attributable to the following items:

	1 January 2014 RO	Recognized in income RO	Recognized in equity RO	31 December 2014 RO
Property, plant & equipment	1,512,277	21,059	-	1,533,336
Hedging deficit	(724,280)	-	(115,409)	(839,690)
Net deferred tax liability	787,997	21,059	(115,409)	693,646

#### **19.** Commitments and contingencies

	2014	2013
	RO	RO
Usufruct right fee	14,000	15,000

2014

2012

#### **20.** Related party transactions and balances

The Company has a related party relationship with its Parent Company, its Ultimate Parent Company, its Senior Management and entities over which the Board and Shareholders are able to exercise significant influence. In the ordinary course of business, such related parties provide goods and render services to the Company at agreed terms and conditions. Balances and transactions with related parties are as follows:

	2014	2013
	RO	RO
Amounts due from related parties		
Bahwan Veolia Water LLC	-	390
Veolia Eau Compagnie Générale des Eaux	785,914	784,161
-	785,914	457,199
Veolia Middle East SAS	(1,762)	-
Veolia LLC (ex. Azaliya Water Services LLC)	2,818	55
Veolia Eau – Oman Branch	3,820	5,824
Seureca Muscat LLC	152	-
National Power & Water LLC	-	53,322
	5,028	845,505
Amounts due to related parties		
Bahwan Veolia Water LLC	402,994	520,437
SIDEM- CAPEX payables	404,355	-
Veolia Eau Compagnie Générale des Eaux	99,172	81,088
Veolia Eau – Oman Branch	-	-
Veolia LLC (ex. Azaliya Water Services LLC)	125	-
Veolia Middle East SAS	27,558	41,249
	934,204	642,774
Compensation of key Management personnel		
Board of Directors sitting fees	14,500	10,000
Audit committee sitting fees	3,600	-
Key management remuneration	138,212	132,309

### 20. Related party transactions and balances (cont'd)

Transactions with related parties during the year are as under:
Valla Fau Campania Cánánala das Faun

Veolia Eau Compagnie Générale des Eaux		
Services incurred	179,219	102,807
Payments made to them	(161,135)	(101,147)
Services rendered	-	(30,226)
Cash received from them	786,118	30,021
Bahwan Veolia Water LLC		
Operation & Maintenance service received	2,335,030	2,037,451
Other services incurred	10,179	66,027
Payments made to them	(2,462,652)	(2,254,788)
Services rendered	(25,833)	(34,397)
Cash received from them	26,223	38,448
National Power & Water Co. LLC		
Services incurred	36,470	2,578
Payments made to them	(36,470)	(3,025)
Services rendered	-	(53,322)
Cash received from them	53,322	-
SIDEM		
Services rendered	1,290,085	
Payments made to them	(885,730)	
,	, ,	
Veolia LLC (ex. Azaliya Water Services LLC)		
Services incurred	265	2,604
Payments made to them	(140)	(2,712)
Services delivered/rendered	(30,597)	(9,534)
Cash received from them	27,834	10,433
Veolia Water – Oman Branch	25.265	10.500
Services incurred	25,265	48,593
Payments made to them	(25,265)	(67,932)
Services rendered	(19,641)	(21,700)
Cash received from them	21,645	20,835
Seureca Muscat LLC		
Services rendered	(32,357)	(31,481)
Cash received from them	32,205	42,100
	,	,
Veolia Water Middle East		
Services received	27,558	65,441
Payments made to them	(41,249)	(3,495)
Payments made to them Services rendered Cash received from them		(3,495) (65,171)



## **21.** Financial instruments and financial risk management

The Company has exposure to the following risks from its use of financial instruments:

- (i) Credit risk
- (ii) Liquidity risk
- (iii) Market risk

Risk Management activities are based on the management rules detailed in a related party's internal manual "Rules governing financing/treasury management and related risks". These rules are

based on the principles of security, transparency and effectiveness.

#### (i) Credit risk

Credit risk results from the potential inability of customers to respect their payment obligations. The Company has only one domestic customer and debtor, PAEW till 24 December 2014 & OPWP from 25 December 2014 to 31 December 2014. Maximum credit exposure is considered to be equal to the nominal value of unimpaired financial assets at the reporting date, not yet due, as under:

2013
RO
,160,929
2,275,913
845,504
2

#### (ii) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The operational management of liquidity and short-term financing is managed by the Treasury and Financing Department of a related party. A liquidity report is prepared monthly and reviewed by the Executive Management of a related party. Management believe that sufficient bank facilities are in place to meet the Company's liquidity needs for the foreseeable future, the Company's bankers will continue to meet their obligations and

provide facilities (see note 15) and OPWP will meet its obligations under the WPA & amended and restated WPA to purchase water from the Company at prices determined therein.

The Management's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Company's reputation.

#### 21. Financial instruments and financial risk management (cont'd)

The following table presents undiscounted contractual flows of financial liabilities, comprising principal payments and interest flows:

31 December 2014  Non-derivative financial liabilities	Carrying amount RO	Contractual cash flows RO	Up to 1 year RO	1 year and Above RO
Term loan (refer note 15)	41,101,753	(46,760,431)	(3,740,834)	(43,019,597)
Trade and other payables	768,107	(768,107)	(768,107)	-
Amounts due to related parties	934,204	(934,204)	(934,204)	-
	43,804,064	(48,462,742)	(5,443,145)	(43,019,597)
Derivative-financial instrument				
Cash flow hedging deficit (refer note 14)	6,997,415	6,997,415		
31 December 2013 Non-derivative financial liabilities				
Term loan (refer note 15)	44,820,690	(50,991,372)	(4,067,549)	(46,923,823)
Trade and other payables	215,785	(215,785)	(215,785)	-
Amounts due to related parties	642,774	(642,774)	(642,774)	-
	45,679,249	(51,849,931)	(4,926,108)	(46,923,823)
Derivative-financial instrument				
Cash flow hedging deficit (refer note 14)	6,035,672	6,035,672		

#### (iii) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rate and equity price will affect the Company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return on risk.

#### Interest rate risk

The Management has managed its exposure to interest rate risk on the term loan by entering into an interest rate swap (note 14).

A decrease/increase of 100 basis points in interest rates during the year would result in increase / decrease in profit before tax by RO 543,872 (2013: RO 494,429).

#### Currency risk

The Company is exposed to foreign currency risk on borrowings, financial assets and revenue that are denominated in a currency other than Rial Omani. The currency giving rise to this risk is primarily US Dollar which is effectively pegged to the Omani Rial and, therefore, Management believes that the Company is not significantly exposed to foreign currency risk.

#### Equity price risk

The Company does not have investments in securities and is not exposed to market price risk.

#### (iv) Fair value estimation

The carrying amounts of the financial assets and liabilities approximate to their fair values at the statement of financial position date.



#### (v) Capital management

The capital of the Company comprises paid-up capital, accumulated losses and hedging deficit. The primary objective of the Company's capital management is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support future development of the business and maximize shareholder value. Capital requirements are prescribed by the Commercial Companies Law of 1974, as amended and the loan agreement dated 15 May 2007 (refer note 15).

#### 22. Net assets value per share

	<b>2014</b> RO	<b>2013</b> RO
Net assets (RO)	10,125,573	9,512,966
Number of outstanding shares at the end of the period (Nos.)	9,780,216	6,520,144
Net asset value per share (RO)	1.035	1.459

#### 23. Earnings per share

For the purpose of calculation of earnings per share, the Company restated the previous year weighted average number of shares outstanding to include 50% bonus shares (3,260,072 shares) issued in December 2014. The calculation of basic earnings per share is based on net profit attributable to ordinary shareholders and the weighted average ordinary number of shares outstanding during the year as follows:

Basic profit per share (RO)	0.251	0.241
Weighted average number of shares (1103.)		
Weighted average number of shares (nos.)	9,780,216	9,780,216
Net profit for the period (RO)	2,456,522	2,352,410
	RO	RO
	2014	2013

#### **24.** Capital commitments

The company has capital commitment (authorized and contracted) of approximately RO 6 million (USD 15.57 million) towards Sur independent water project expansion activity.

#### 25. Comparatives

The comparative figures for the previous year have been reclassified, where necessary, in order to conform to the current year's presentation.

This document was prepared by Sharqiyah Desalination Company & Veolia's Communication Department. March 2015.

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Photo credits: VEOLIA Photo-Library (Chritophe Majani d'Inguimbert), Square Photo & Video (Christophe Besson). Underwater photos by Philippe Paulissen.

Creation and production: Paris Tokyo Design.